

*Beautyrest*  
HOSPITALITY

# Hospitality Bedding Collection



BEAUTYRESTHOSPITALITY.COM

**WYNDHAM**  
HOTELS & RESORTS



**RELAX.  
RECOVER.  
REPEAT.**



*From any angle, a great night's sleep remains the ultimate guest amenity. Guests will rest easier so they are ready for what's next.*

*Beautyrest*  
HOSPITALITY

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# Why Beautyrest® Hospitality?

## Hospitality Defines Our Focus

We believe hospitality is an extension of our brand. We understand and support the needs of Wyndham Hotels & Resorts from luxury to economy, with innovative bedding solutions designed to deliver a lower total cost of ownership and exceptional, restorative guest sleep experience.

We listen – to the needs of hospitality clients and guests – and innovate around both. Our focus? Ensuring our beds stay in hotels longer and deliver reliable, comfortable and durable performance from their first day in a hotel room to their last.



**WYNDHAM**  
HOTELS & RESORTS

## Hotel Brands We Support

- Best Western Hotels and Resorts
- Choice Hotels
- Four Seasons Hotels and Resorts
- Hilton Worldwide
- Hyatt Hotels Corporation
- InterContinental Hotels Group
- La Quinta Worldwide
- Marriott International
- Radisson
- Red Lion Hotels
- Starwood Capital Group
- WoodSpring Hotels
- Wyndham Hotels & Resorts
- And more...





# Innovation with Purpose: Sleep

## We Take Safety Seriously

Sleep technology components and finished mattresses undergo extensive, rigorous testing to ensure they meet or exceed hospitality standards:

- We test fabrics for elongation, stretch, durability and snagging.
- We assess the compliance of the foams, Beautyrest® Pocketed Coil® springs as well as the overall durability of mattress components.
- All Beautyrest foams are CertiPur-US® certified and do not contain ozone depleters; PBDE flame retardants; mercury, lead or other heavy metals; formaldehyde; and phthalates and are certified to have low Volatile Organic Compound (VOC) emissions.
- All Beautyrest fabrics also meet Oeko-Tex 100 standards, internationally recognized safety guidelines for harmful substances.
- We are proud to be an industry leader in manufacturing open-flame resistant products since 2005 that meet or exceed the federal flammability standard.



Oeko-Tex 100  
Fabric Standards



CertiPur-US®  
Certified Foams

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# Innovation with Purpose: Sleep

## Advanced Research Fuels Innovation

We continually invest in and innovate around the way we deliver great sleep. And we are not afraid of challenging ourselves. Our research centers, and the sleep scientists leading them, work hard to develop and deliver innovative sleep solutions that exceed hospitality standards – and delight guests.

We look at our product development process through the lens of total cost of ownership; ensuring we give hotels a great bed at a great value that delivers an exceptional sleep experience for years to come.



## Proven Performance

- We proudly employ over 5,000 people, making us one of the largest manufacturers in North America
- We have just over 600 registered patents and patent applications
- We sell products in 100+ countries throughout the world using a trusted network of licensee partners

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GOOD

Beautyrest  
HOSPITALITY

## Sutherland™ Euro Top



### EnviroLux™ Fiber

Exceptionally soft, top panel fabric partly comprised of recycled materials\*, including recycled plastic bottles

### DualCool™ Technology

A performance layer that moves moisture and heat away from the sleep surface

### AirCool® Gel Memory Foam

Promotes cool and comfortable sleep and excellent temperature management

### Conforming Support

Our legendary, 825 Series Pocketed Coil® Technology conforms to the body, absorbing motion for undisturbed sleep; contains recycled steel

### Made in the U.S.A.

By people we know



Committed to Sustainable,  
Responsible Business Practices

## Specifications

<b>Mattress Height</b>	12"			
<b>Edge Support</b>	BeautyEdge® Foam Encasement			
<b>Top Upholstery</b>	GelTouch® Foam			
<b>Comfort Layers</b>	<b>Layer 1</b> Antimicrobial FR Fiber <b>Layer 2</b> AirCool® Foam <b>Layer 3</b> AirCool® Foam			
<b>Support System</b>	825 Series Pocketed Coil®			
<b>Base Layer</b>	<b>Layer 4</b> Energy Foam™ Coil Support			
<b>Foundation Shown</b>	EnduroTECH®			
<b>Dimensions</b>	<b>T</b>	38 x 74.5	<b>Q</b>	60 x 79.5
	<b>TXL</b>	38 x 79.5	<b>SK</b>	76 x 79.5
	<b>F</b>	53 x 74.5	<b>CK</b>	72 x 83.5
	<b>FXL</b>	53 x 79.5	<b>HK</b>	72 x 79.5
<b>Coil Count Density</b>	<b>T</b>	480	<b>Q</b>	825
	<b>TXL</b>	528	<b>SK</b>	1056
	<b>F</b>	660	<b>CK</b>	1056
	<b>FXL</b>	726	<b>HK</b>	1056
<b>Warranty</b>	<b>Mattress</b>	10-Year Non-Prorated		
	<b>Foundation</b>	10-Year Non-Prorated		

All dimensions subject to an industry standard variance of (+/-) 0.5"  
All sets are FR CPSC 1633 Compliant

\*At least 8% of composition

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The Sutherland™ Euro Top meets or exceeds brand standard #700.03.06 Mattress Specifications for the below listed brands only. PLEASE NOTE THAT THE SUTHERLAND™ EURO TOP IS NOT APPROVED FOR RAMADA PLAZA® BY WYNDHAM HOTELS, PLEASE REFER TO THE TREVOR™ EURO TOP.



BETTER

Beautyrest  
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Trevor™  
Plush



### EnviroLux™ Fiber

Exceptionally soft, top panel fabric partly comprised of recycled materials\*, including recycled plastic bottles

### DualCool™ Technology

A performance layer that moves moisture and heat away from the sleep surface

### GelTouch® Foam

A soft gel foam that helps provide comfort, support, airflow and breathability

### Conforming Support

Our legendary, 825 Series Pocketed Coil® Technology conforms to the body, absorbing motion for undisturbed sleep; contains recycled steel

### Made in the U.S.A.

By people we know



Committed to Sustainable,  
Responsible Business Practices

## Specifications

<b>Mattress Height</b>	<b>13"</b>	
<b>Edge Support</b>	BeautyEdge® Foam Encasement	
<b>Top Upholstery</b>	2 Layers of GelTouch® Foam	
<b>Comfort Layers</b>	<b>Layer 1</b>	Antimicrobial FR Fiber
	<b>Layer 2</b>	AirFeel™ Foam
	<b>Layer 3</b>	AirCool® Foam
	<b>Layer 4</b>	Energy Foam™
<b>Support System</b>	825 Series Pocketed Coil®	
<b>Base Layer</b>	<b>Layer 5</b> Energy Foam™ Coil Support	
<b>Foundation Shown</b>	EnduroTECH®	
<b>Dimensions</b>	<b>T</b>	38 x 74.5
	<b>TXL</b>	38 x 79.5
	<b>F</b>	53 x 74.5
	<b>FXL</b>	53 x 79.5
<b>Coil Count Density</b>	<b>T</b>	480
	<b>TXL</b>	528
	<b>F</b>	660
	<b>FXL</b>	726
<b>Warranty</b>	<b>Q</b>	60 x 79.5
	<b>SK</b>	76 x 79.5
	<b>CK</b>	72 x 83.5
	<b>HK</b>	72 x 79.5
<b>Warranty</b>	<b>Q</b>	825
	<b>SK</b>	1056
	<b>CK</b>	1056
	<b>HK</b>	1056
<b>Warranty</b>	<b>Mattress</b>	10-Year Non-Prorated
	<b>Foundation</b>	10-Year Non-Prorated

All dimensions subject to an industry standard variance of (+/-) 0.5"

All sets are FR CPSC 1633 Compliant

\*At least 8% of composition

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The Trevor™ Plush meets or exceeds brand standard #700.03.06 Mattress Specifications for the below listed brands only.





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## Trevor™ Euro Top



### EnviroLux™ Fiber

Exceptionally soft, top panel fabric partly comprised of recycled materials\*, including recycled plastic bottles

### DualCool™ Technology

A performance layer that moves moisture and heat away from the sleep surface

### GelTouch® Foam

A soft gel foam that helps provide comfort, support, airflow and breathability

### Conforming Support

Our legendary, 825 Series Pocketed Coil® Technology conforms to the body, absorbing motion for undisturbed sleep; contains recycled steel

### Made in the U.S.A.

By people we know



Committed to Sustainable,  
Responsible Business Practices

## Specifications

<b>Mattress Height</b>	<b>13"</b>	
<b>Edge Support</b>	BeautyEdge® Foam Encasement	
<b>Top Upholstery</b>	2 Layers of GelTouch® Foam	
<b>Comfort Layers</b>	<b>Layer 1</b>	Antimicrobial FR Fiber
	<b>Layer 2</b>	AirFeel™ Foam
	<b>Layer 3</b>	AirCool® Foam
	<b>Layer 4</b>	Energy Foam™
<b>Support System</b>	825 Series Pocketed Coil®	
<b>Base Layer</b>	<b>Layer 5</b> Energy Foam™ Coil Support	
<b>Foundation Shown</b>	EnduroTECH®	
<b>Dimensions</b>	<b>T</b>	38 x 74.5
	<b>TXL</b>	38 x 79.5
	<b>F</b>	53 x 74.5
	<b>FXL</b>	53 x 79.5
<b>Coil Count Density</b>	<b>T</b>	480
	<b>TXL</b>	528
	<b>F</b>	660
	<b>FXL</b>	726
<b>Warranty</b>	<b>Q</b>	60 x 79.5
	<b>SK</b>	76 x 79.5
	<b>CK</b>	72 x 83.5
	<b>HK</b>	72 x 79.5
<b>Coil Count Density</b>	<b>Q</b>	825
	<b>SK</b>	1056
	<b>CK</b>	1056
	<b>HK</b>	1056
<b>Warranty</b>	<b>Mattress</b>	10-Year Non-Prorated
	<b>Foundation</b>	10-Year Non-Prorated

All dimensions subject to an industry standard variance of (+/-) 0.5"

All sets are FR CPSC 1633 Compliant

\*At least 8% of composition

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The Trevor™ Euro Top meets or exceeds brand standard #700.03.06 Mattress Specifications for the below listed brands only.



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Cape Breton™  
Plush



EnviroLux™ Fiber

Exceptionally soft, top panel fabric partly comprised of recycled materials\*, including recycled plastic bottles

DualCool™ Technology

A performance layer that moves moisture and heat away from the sleep surface

GelTouch® HD Foam

A high density, gel-infused foam that contours to the body for personalized support and cooling comfort

Conforming Support

Our legendary, 1000 Series Pocketed Coil® Technology conforms to the body, absorbing motion for undisturbed sleep; contains recycled steel

Made in the U.S.A.

By people we know



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Responsible Business Practices**

Specifications

<b>Mattress Height</b>	<b>13"</b>			
<b>Edge Support</b>	BeautyEdge® Foam Encasement			
<b>Top Upholstery</b>	GelTouch® HD Foam			
<b>Comfort Layers</b>	<b>Layer 1</b> Antimicrobial FR Fiber <b>Layer 2</b> AirFeel™ Foam <b>Layer 3</b> AirCool® Foam			
<b>Support System</b>	1000 Series Pocketed Coil®			
<b>Base Layer</b>	<b>Layer 4</b> Energy Foam™ Coil Support			
<b>Foundation Shown</b>	EnduroTECH®			
<b>Dimensions</b>	<b>T</b>	38 x 74.5	<b>Q</b>	60 x 79.5
	<b>TXL</b>	38 x 79.5	<b>SK</b>	76 x 79.5
	<b>F</b>	53 x 74.5	<b>CK</b>	72 x 83.5
	<b>FXL</b>	53 x 79.5	<b>HK</b>	72 x 79.5
<b>Coil Count Density</b>	<b>T</b>	588	<b>Q</b>	1000
	<b>TXL</b>	624	<b>SK</b>	1288
	<b>F</b>	817	<b>CK</b>	1288
	<b>FXL</b>	866	<b>HK</b>	1288
<b>Warranty</b>	<b>Mattress</b>	10-Year Non-Prorated		
	<b>Foundation</b>	10-Year Non-Prorated		

All dimensions subject to an industry standard variance of (+/-) 0.5"

All sets are FR CPSC 1633 Compliant

\*At least 8% of composition

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The Cape Breton™ Plush meets or exceeds brand standard #700.03.06 Mattress Specifications for the below listed brands only.





BEST

# Beautyrest HOSPITALITY



## Cape Breton™ Pillow Top

### EnviroLux™ Fiber

Exceptionally soft, top panel fabric partly comprised of recycled materials\*, including recycled plastic bottles

### DualCool™ Technology

A performance layer that moves moisture and heat away from the sleep surface

### GelTouch® Foam

A soft gel foam that helps provide comfort, support, airflow and breathability; includes an additional layer of GelTouch® Foam for added support and comfort

### Conforming Support

Our legendary, 1000 Series Pocketed Coil® Technology conforms to the body, absorbing motion for undisturbed sleep; contains recycled steel; Pillow Top added for enhanced plushness

### Made in the U.S.A.

By people we know



Committed to Sustainable,  
Responsible Business Practices

## Specifications

<b>Mattress Height</b>	<b>14"</b>			
<b>Edge Support</b>	BeautyEdge® Foam Encasement			
<b>Top Upholstery</b>	GelTouch® Foam			
<b>Comfort Layers</b>	<b>Layer 1</b> Antimicrobial FR Fiber <b>Layer 2</b> AirFeel™ Foam <b>Layer 3</b> GelTouch® HD Foam			
<b>Support System</b>	1000 Series Pocketed Coil®			
<b>Base Layer</b>	<b>Layer 4</b> Energy Foam™ Coil Support			
<b>Foundation Shown</b>	EnduroTECH®			
<b>Dimensions</b>	<b>T</b>	38 x 74.5	<b>Q</b>	60 x 79.5
	<b>TXL</b>	38 x 79.5	<b>SK</b>	76 x 79.5
	<b>F</b>	53 x 74.5	<b>CK</b>	72 x 83.5
	<b>FXL</b>	53 x 79.5	<b>HK</b>	72 x 79.5
<b>Coil Count Density</b>	<b>T</b>	588	<b>Q</b>	1000
	<b>TXL</b>	624	<b>SK</b>	1288
	<b>F</b>	817	<b>CK</b>	1288
	<b>FXL</b>	866	<b>HK</b>	1288
<b>Warranty</b>	<b>Mattress</b>	10-Year Non-Prorated		
	<b>Foundation</b>	10-Year Non-Prorated		

All dimensions subject to an industry standard variance of (+/-) 0.5"

All sets are FR CPSC 1633 Compliant

\*At least 8% of composition

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The Cape Breton™ Pillow Top meets or exceeds brand standard #700.03.06 Mattress Specifications for the below listed brands only.

WYNDHAM GRAND™

DOLCE  
HOTELS AND RESORTS™  
BY WYNDHAM

WYNDHAM™

TRYP  
BY WYNDHAM

TM  
TRADEMARK  
COLLECTION BY WYNDHAM

WINGATE  
BY WYNDHAM

WYNDHAM  
GARDEN™

HAWTHORN  
SUITES BY WYNDHAM

RAMADA  
BY WYNDHAM

BAYMONT™  
BY WYNDHAM

MICROTEL  
BY WYNDHAM

Days Inn  
BY WYNDHAM

Signature  
8  
BY WYNDHAM

Howard Johnson™  
BY WYNDHAM

Travelodge  
BY WYNDHAM

# Beautyrest HOSPITALITY

## Silver Whisper™ Plush



### EnviroLux™ Fiber

Exceptionally soft, top panel fabric partly comprised of recycled materials\*, including recycled plastic bottles

### Cool & Comfortable

Exclusive Beautyrest® Gel Memory Foam cradles the body in cool comfort while allowing continuous airflow

### Conforming Support

Our legendary, 1000 Series Pocketed Coil® Technology conforms to the body, absorbing motion for undisturbed sleep; contains recycled steel

### Made in the U.S.A.

By people we know



**Committed to Sustainable,  
Responsible Business Practices**

## Specifications

<b>Mattress Height</b>	<b>14"</b>		
<b>Edge Support</b>	BeautyEdge® Foam Encasement		
<b>Top Upholstery</b>	GelTouch® HD Foam and Beautyrest® Gel Memory Foam		
<b>Comfort Layers</b>	<b>Layer 1</b>	Antimicrobial FR Fiber	
	<b>Layer 2</b>	AirFeel™ Foam	
	<b>Layer 3</b>	GelTouch® HD Foam	
<b>Support System</b>	1000 Series Pocketed Coil®		
<b>Base Layer</b>	<b>Layer 4</b> Energy Foam™ Coil Support		
<b>Foundation Shown</b>	EnduroTECH®		
<b>Dimensions</b>	<b>T</b>	38 x 74.5	<b>Q</b> 60 x 79.5
	<b>TXL</b>	38 x 79.5	<b>SK</b> 76 x 79.5
	<b>F</b>	53 x 74.5	<b>CK</b> 72 x 83.5
	<b>FXL</b>	53 x 79.5	<b>HK</b> 72 x 79.5
	<b>Coil Count Density</b>	<b>T</b> 588	<b>Q</b> 1000
<b>Warranty</b>	<b>TXL</b>	624	<b>SK</b> 1288
	<b>F</b>	817	<b>CK</b> 1288
	<b>FXL</b>	866	<b>HK</b> 1288
	<b>Mattress</b>	10-Year Non-Prorated	
<b>Foundation</b>	10-Year Non-Prorated		

All dimensions subject to an industry standard variance of (+/-) 0.5"

All sets are FR CPSC 1633 Compliant

\*At least 8% of composition

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The Silver Whisper™ Plush meets or exceeds brand standard #700.03.06 Mattress Specifications for the below listed brands only.

WYNDHAM GRAND™

DOLCE  
HOTELS AND RESORTS  
BY WYNDHAM

WYNDHAM™

TM  
TRADEMARK  
COLLECTION BY WYNDHAM

WINGATE  
BY WYNDHAM

WYNDHAM  
GARDEN™

HAWTHORN  
SUITES BY WYNDHAM

RAMADA  
BY WYNDHAM

BAYMONT™  
BY WYNDHAM

MICROTEL™  
BY WYNDHAM

Days Inn  
BY WYNDHAM

Super 8  
BY WYNDHAM

Howard Johnson™  
BY WYNDHAM

Travelodge  
BY WYNDHAM



*Beautyrest*  
HOSPITALITY

Silver Whisper™  
Pillow Top



EnviroLux™ Fiber

Exceptionally soft, top panel fabric partly comprised of recycled materials\*, including recycled plastic bottles

DualCool™ Technology

A performance layer that moves moisture and heat away from the sleep surface

GelTouch® Foam

A soft gel foam that helps provide comfort, support, airflow and breathability; includes an additional layer of GelTouch® Foam for added support and comfort

Conforming Support

Our legendary, 1000 Series Pocketed Coil® Technology conforms to the body, absorbing motion for undisturbed sleep; contains recycled steel; Pillow Top added for enhanced plushness

Made in the U.S.A.

By people we know



**Committed to Sustainable,  
Responsible Business Practices**

Specifications

<b>Mattress Height</b>	<b>14"</b>			
<b>Edge Support</b>	BeautyEdge® Foam Encasement			
<b>Top Upholstery</b>	GelTouch® Foam			
<b>Comfort Layers</b>	<b>Layer 1</b> Antimicrobial FR Fiber <b>Layer 2</b> GelTouch® Foam <b>Layer 3</b> AirCool® Foam			
<b>Support System</b>	1000 Series Pocketed Coil®			
<b>Base Layer</b>	<b>Layer 4</b> Energy Foam™ Coil Support			
<b>Foundation Shown</b>	EnduroTECH®			
<b>Dimensions</b>	<b>T</b>	38 x 74.5	<b>Q</b>	60 x 79.5
	<b>TXL</b>	38 x 79.5	<b>SK</b>	76 x 79.5
	<b>F</b>	53 x 74.5	<b>CK</b>	72 x 83.5
	<b>FXL</b>	53 x 79.5	<b>HK</b>	72 x 79.5
<b>Coil Count Density</b>	<b>T</b>	588	<b>Q</b>	1000
	<b>TXL</b>	624	<b>SK</b>	1288
	<b>F</b>	817	<b>CK</b>	1288
	<b>FXL</b>	866	<b>HK</b>	1288
<b>Warranty</b>	<b>Mattress</b>	10-Year Non-Prorated		
	<b>Foundation</b>	10-Year Non-Prorated		

All dimensions subject to an industry standard variance of (+/-) 0.5"  
All sets are FR CPSC 1633 Compliant

\*At least 8% of composition

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The Silver Whisper™ Pillow Top meets or exceeds brand standard #700.03.06 Mattress Specifications for the below listed brands only.



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**Bright Dawn™  
Pillow Top**

**EnviroLux™ Fiber**

Exceptionally soft, top panel fabric partly comprised of recycled materials\*, including recycled plastic bottles

**DualCool™ Technology**

A performance layer that moves moisture and heat away from the sleep surface

**GelTouch® Foam**

A soft gel foam that helps provide comfort, support, airflow and breathability; includes an additional layer of GelTouch® Foam for added support and comfort

**Conforming Support**

Our legendary, 1000 Series Pocketed Coil® Technology conforms to the body, absorbing motion for undisturbed sleep; contains recycled steel; Pillow Top added for enhanced plushness

**Made in the U.S.A.**

By people we know



**Committed to Sustainable,  
Responsible Business Practices**

**Specifications**

<b>Mattress Height</b>	<b>14"</b>			
<b>Edge Support</b>	BeautyEdge® Foam Encasement			
<b>Top Upholstery</b>	GelTouch® Foam			
<b>Comfort Layers</b>	<b>Layer 1</b> Antimicrobial FR Fiber <b>Layer 2</b> AirFeel™ Foam <b>Layer 3</b> GelTouch® HD Foam			
<b>Support System</b>	1000 Series Pocketed Coil®			
<b>Base Layer</b>	<b>Layer 4</b> Energy Foam™ Coil Support			
<b>Foundation Shown</b>	EnduroTECH®			
<b>Dimensions</b>	<b>T</b>	38 x 74.5	<b>Q</b>	60 x 79.5
	<b>TXL</b>	38 x 79.5	<b>SK</b>	76 x 79.5
	<b>F</b>	53 x 74.5	<b>CK</b>	72 x 83.5
	<b>FXL</b>	53 x 79.5	<b>HK</b>	72 x 79.5
<b>Coil Count Density</b>	<b>T</b>	588	<b>Q</b>	1000
	<b>TXL</b>	624	<b>SK</b>	1288
	<b>F</b>	817	<b>CK</b>	1288
	<b>FXL</b>	866	<b>HK</b>	1288
<b>Warranty</b>	<b>Mattress</b>	10-Year Non-Prorated		
	<b>Foundation</b>	10-Year Non-Prorated		

*All dimensions subject to an industry standard variance of (+/-) 0.5"  
All sets are FR CPSC 1633 Compliant  
\*At least 8% of composition*

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The Bright Dawn™ Pillow Top meets or exceeds brand standard #700.03.06 Mattress Specifications for the below listed brand only.





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## EnduroTECH® Hospitality Foundation



### Built to Last

The Beautyrest Hospitality EnduroTECH® foundation provides hotels with outstanding durability and reliability. Built like a sturdy piece of furniture and now including a unique v-tech steel grid and wood construction, EnduroTECH® is designed to last a minimum of 10 years in a hotel room.

The EnduroTECH® foundation features recycled steel and the wood used is sourced from sustainable forests.

### Made in the U.S.A.

By people we know

That's sustainable value hospitality clients can bank on.



Committed to Sustainable,  
Responsible Business Practices

### Specifications

<b>Foundation Heights*</b>	<b>9", 7", 5.5" and 2.5"</b>	
<b>Dimensions</b>	<b>T</b> 37.5 x 74	<b>Q</b> 59.5 x 79
	<b>TXL</b> 37.5 x 79	<b>SK</b> 37.5 x 79 (2)
	<b>F</b> 52.5 x 74	<b>CK</b> 35.5 x 83 (2)
	<b>FXL</b> 52.5 x 79	<b>HK</b> 35.5 x 79 (2)
<b>Warranty</b>	<b>Foundation</b>	10-Year Non-Prorated

All dimensions subject to an industry standard variance of (+/-) 0.5"  
All sets are FR CPSC 1633 Compliant

\*All 2.5" profile heights and odd sizes of the 9", 7" and 5.5" heights are constructed of lumber only (no steel grid)

[BEAUTYRESTHOSPITALITY.COM](http://BEAUTYRESTHOSPITALITY.COM)

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The EnduroTECH® Foundation meets or exceeds brand standard #700.03.06 Foundation Specifications, for the following brands:

WYNDHAM GRAND

DOLCE  
HOTELS AND RESORTS  
BY WYNDHAM

WYNDHAM

TRYP  
BY WYNDHAM

TM  
TRADEMARK  
COLLECTION BY WYNDHAM

WINGATE  
BY WYNDHAM

WYNDHAM  
GARDEN

HAWTHORN  
SUITES BY WYNDHAM

RAMADA  
BY WYNDHAM

BAYMONT  
BY WYNDHAM

MICROTEL  
BY WYNDHAM

Days Inn  
BY WYNDHAM

Signia  
BY WYNDHAM

Howard Johnson  
BY WYNDHAM

Travelodge  
BY WYNDHAM

Americinn  
BY WYNDHAM

LAQUINTA  
BY WYNDHAM

# How to Order for Your Property

1 SSB Hospitality, LLC has regional sales representatives who will work with you every step of the way. Connect with your local sales representative by selecting one of the options below:

- **Email us** at [hospitalityorders@sertasimmons.com](mailto:hospitalityorders@sertasimmons.com)
- Or, you can use the Find-a-Rep search feature on [beautyresthospitality.com](http://beautyresthospitality.com)

2 Your sales representative will discuss all project requirements prior to placing your order. You will then be provided detailed specifications and a formal quote for review.

3 To submit your order, a signed Purchase Order to SSB Hospitality, LLC is required. You can either issue a PO directly or have your sales representative provide one for your approval/signature.

4 If this is your first order, you will need to complete a New Account Application Form. There are two types of applications:

- **Cash/Credit Card application** (3% credit card fee applies)
- **Open Terms Credit application\***

Upon receipt of your application, our credit team will review and process it. Once approved, your order will be submitted.

5 Once your order has been submitted, a member of our Customer Service Team will contact you to schedule a delivery date and provide any updates on order status.†

6 Important order considerations:

- A \$75.00 **Minimum Order Quantity Charge** will be charged for ALL orders less than 6 sets / 12 pieces **and/or** less than \$2,500 gross sales.
- Locations must be able to accommodate a 53' Semi Trailer for delivery. Special equipment may incur additional charges.
- Prices not valid for Alaska, Hawaii, Canada or Puerto Rico.
- If order changes become necessary (quantity, address, date), the request must be sent in writing a minimum of 10 (ten) business days prior to the designated ship date. This lead time is imperative to ensure adjustments can be made in manufacturing.
- We regret **Verbal change requests will not be accepted.**

\*Approved client credit terms are 50% deposit/net 30 days. Bank, Trade References, Dunn and Bradstreet are required prior to the approval of Open Terms Credit applications. Open Terms Credit applications once approved may require an initial deposit to be paid in advance of any orders being fulfilled.

†Normal lead-time is 3-4 weeks. Custom sizes require 6 weeks.

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# Beautyrest® Hospitality Bedding Plant Map



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Beautyrest® Hospitality Group  
2451 Industry Avenue, Doraville, GA 30360  
[BEAUTYRESTHOSPITALITY.COM](http://BEAUTYRESTHOSPITALITY.COM)

# Hospitality Logistics Terms & Conditions

## Minimum Order Quantity Charge:

A \$75.00 **Minimum Order Quantity Charge** will be charged for ALL orders of less than both of the following conditions; less than 6 sets / 12 pieces **and** less than \$2,500 gross sales.

SSB also reserves the right to make deliveries for small stops less than 6 sets/12 pieces with a box truck and two-man delivery crew. Product will be delivered to the closest covered spot at the Property (usually a loading dock or receiving door).

## Freight Charges for large orders:

(6 sets/12 pieces or more)

Free tailgate delivery within 400 miles of the closest servicing SSB Plant within the contiguous US. At distances over 400 miles, the client will be charged for the incremental mileage over 400 miles at a rate of \$2.50 per mile **per delivery attempt**. The Property must be able to safely receive a 53-foot tractor trailer and is responsible for identifying potential hazards. Deliveries requiring equipment other than a standard 53-foot tractor trailer are subject to additional charges (see **Special Equipment Charge**).

## Special Equipment Charge:

If customer's property is unable to accommodate standard delivery equipment (53-foot tractor trailer) due to tight or limited parking, low overhanging obstructions, traffic pattern around property, or local city ordinances, arrangements for **Special Equipment** must be communicated a minimum of five (5) days prior to shipment of the first order. Special attention must be made for Properties in large metropolitan cities, coastal or resort locations, and properties located in mountainous terrain. Any orders with comments or instructions to deliver via a "pup truck" will be considered needing Special Equipment.

Upon receiving notice from the Client that Special Equipment is necessary, an SSB Delivery Specialist will provide a quote for services with two (2) business days. Upon written agreement to proceed with special delivery, the Delivery Specialist will be responsible for coordinating and executing delivery to customer and ensuring delivery fees have been collected.

SSB reserves the right to determine if a Property can reasonably and safely accommodate a standard 53-foot tractor trailer. If the driver and Plant Transportation Manager deem the Property unsuitable and that the hazard cannot be remedied within two (2) hours of arrival, the driver will return the shipment to the plant. The Client will be assessed a **Redelivery Charge** (outlined below) and arrangements will be made for Special Equipment.

Sales Representatives **should review the delivery check list document containing** the appropriate questions regarding 53-foot trailer acceptance or special truck required and the delivery day when install-unload crew will be available. Failure to communicate this requirement will result in a **Redelivery Charge** (see below).

## Refusal and Redelivery Charge:

Any SSB Logistics delivery that is refused in its entirety, not for damage or incorrect product at the point of delivery and due to no fault of SSB or the carrier, will incur a redelivery charge of \$250 in addition to the applicable costs to redeliver the shipment. No fault refusals may include situations where the Property is not prepared to take beds for any reason on their agreed upon delivery date or it cannot accommodate delivery equipment.

## Tailgate Services:

All deliveries include free tailgate delivery service requiring the driver to bring product to the back of our trailer. Drivers are required to use safe handling practices moving mattresses and are will ask for assistance from the customer, when possible, moving heavier items. If no help is available, drivers are required to use small dollies to move mattresses safely. Due to the risk of injury and/or damage to the product, tailgate services do not include unassisted lifting or stacking product onto a cart or pallet. Drivers are required to process returns of first quality goods with a valid RMA into the trailer. Drivers will refuse any previously used bedding.

## Delivery Inspection Protocol:

Upon arrival, SSB Logistics requires that all products delivered be inspected by the client or a designated agent. All discrepancies must be identified at time of delivery. Discrepancies include overages, shortages and damages (OS&D) and must be clearly marked on the Bill of Lading. Claims filed after delivery that were not indicated on the bill of lading will NOT be honored. Damaged or incorrect product should be refused at delivery. Hospitality property is responsible for removal and disposal of all previously owned bedding.

## Outside Delivery Charge:

All deliveries include free tailgate delivery service. The Client may request the driver to handle pieces outside the trailer a minimum of five (5) days prior to shipment. If plant can accommodate request, an **Outside Delivery Charge** will be applied at a rate of \$50 per hour, with a minimum charge of \$100. Under no circumstances are drivers to bring product inside the Property.

Delivery services **do not** include removal or disposal of previously used beds.

## Drop Trailer & Mileage Charges:

If a drop trailer program has been established between client and SSB Logistics in advance of delivery, no additional mileage charges will be applied. Trailers will be allowed one (1) week free time. Additional time will result in a **Drop Trailer Charge** at a rate of \$20 per trailer per day. In the event a client requires a trailer to be dropped unexpectedly during delivery, an additional **Mileage Charge** will be applied to round trip miles between delivery location and the SSB plant location at a rate of \$2.50 per mile. A signed **Drop Trailer Agreement** is required in all cases.

## Order Changes:

All order changes (quantity, address, date) must be sent in writing a minimum of 10 (ten) business days prior to the designated ship date. **Verbal requests are not accepted.** This time is required to ensure the correct special materials are on hand to make quality hospitality bedding products. In the case of a change that is not communicated to SSB in the prescribed time parameters, we reserve the right to charge for extra costs.

Those charges will be 15% of the order total or \$200, whichever is greater.

**Requests for changes to orders after production has commenced will not be accepted!**

# Hospitality Logistics Terms & Conditions

## Returns & Cancellations:

The following charges will apply to order cancellations based on specific time windows if produce is produced:

- 10 or more business days in advance of ship date – Full refund and no restock fee
- 5-9 business days in advance of ship date – 20% restock fee
- 3-4 business days in advance of ship date – 30% restock fee
- Less than 3 business days in advance of ship date or after production – 60% restock

## Hospitality Logistics Term & Conditions Summary

SSB Logistics is committed to providing our customers with the hands-on service that our Hospitality customers expect! We provide delivery anywhere in the contiguous US with our fleet of 53-foot tractor/trailers for both less-than-truckload orders to multiple truckloads a property. Sales Representatives **should review the [delivery check list document containing](#)** the appropriate questions to review to ensure excellent service is provided.

Our standard service proposition includes:

- Product lead times will vary throughout the year and are dependent on plant capacities, raw material availability and other

events outside SSB's control. The customer's lead time should be clearly communicated by their sales contact along with their assigned delivery day of the week.

- Free tailgate delivery within 400 miles of the closest servicing SSB plant. A \$2.50 mileage charge will be applied for the incremental miles driven outside the plant's service area.
- SSB Logistics also can also ship on many specialty carriers when there are unique challenges that need to be overcome. Please have your salesperson work with SSB Logistics to quote solutions for you.

Due to the many unique locations of Hospitality properties we need to ensure that a standard 53-foot tractor/trailer can safely access and park to unload. Areas causing concern are properties with high traffic congestion, on narrow streets or alleys found in older parts of towns, having limited parking, or along scenic highways such as found in State or National Parks.

If a property does not regularly accept delivery with a 53-foot tractor/trailer, please get with the servicing plant's Transportation team to help access the need for special equipment. If special equipment is required it will have to be quote by SSB Logistics.

The following Accessorial charges may be added based on additional services required outside of standard ordering, shipping and receiving.

Standard Accessorial Charges	Charge	Unit
<b>Minimum Order Charge</b> On orders with less than 6 sets/12 pieces or \$2,500 (whichever is less)	\$75	Order
<b>Incremental Mileage Charge</b> For deliveries further than 400 miles from servicing plant or for orders requiring redelivery after being refused by customer	\$2.50	Incremental Mile
<b>Expedited Order Charge</b> For orders accepted after plant cutoff	\$250	Order
<b>Special Equipment Charge</b>	Quote	SSB Logistics
<b>Refusal Charge</b>	\$250	Refusal
<b>Driver Detention Charge</b> Hourly charge for driver detentions longer than two (2) hours	\$50	Hour
<b>Outside Delivery Charge</b> Pre-approved by servicing plant's Transportation team for driver to handle product outside trailer but not inside customer's property. Minimum \$100 charge	\$50	Hour
<b>Storage Charge</b> Cost for storing product after the original Promise Ship Date by request of the customer	\$50	Day
<b>Restocking Charge</b> Cancellations less than 10 business days in advance of Promise Ship Date	Variable	% Wholesale

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## From Your Hotel To Home

Beautyrest Hospitality Guest Purchase Program

The Beautyrest Hospitality Guest Purchase program allows your guests to bring the exceptional guest sleep experience they enjoyed at your hotel home! Special pricing and free shipping on all orders!

**To learn more about this exclusive program, contact your sales representative, contact [guestpurchase@sertasimmons.com](mailto:guestpurchase@sertasimmons.com) or visit [Beautyrestguestpurchase.com](http://Beautyrestguestpurchase.com).**

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# SUSTAINABILITY

At Serta Simmons Bedding, sustainability is an important part of how we do business. As we bring our sustainability strategy to life, we're focused on integrating it into all aspects of our business, from product development and manufacturing to logistics.

## HOW WE WALK THE TALK



### ECO-FRIENDLY PRODUCTS

Beautyrest spring systems contain recycled steel; foams are produced without the use of harmful chemicals; and, our foundations are sourced from sustainable forests.

### RESPONSIBLE OPERATIONS

We strive to implement processes that conserve energy, reduce water usage and divert waste from landfills. We also promote a safe working environment through ongoing employee education and engagement.

### EFFICIENT DISTRIBUTION

Manufacturing operations are strategically located to minimize the use of fuel and energy in shipping to hotel customers across North America.

### MATTRESS RECYCLING

Our mattress reclamation and recycling partnerships have helped divert millions of pounds of waste from landfills.



**COMFORT AND  
PERFORMANCE  
INNOVATION**



All fire retardant barriers are made primarily from cotton or other cellulosic renewable fibers and contain no harmful chemicals.



**FABRICS**

Top panel fabrics consist of recycled materials and many meet or exceed Oeko-Tex 100 standards for manufacturing without the use of harmful substances.

**FOAMS**

All of our foams are made without the use of PBDE flame retardants, CFCs, lead, mercury, prohibited phthalates or other harmful substances.



**ENVIROLUX™ FIBER**

Exceptionally soft, top panel fabric partly comprised of recycled materials\*, including recycled plastic bottles.

*\*At least 8% of composition*

**SPRINGS**

Most of our Pocketed Coil® and box spring products are made from post-industrial recycled steel.

**FOUNDATIONS**

Our Hospitality Grade Foundations include both recycled steel and wood frames sourced from forests that are certified as sustainable by the Forest Stewardship Council.

To learn more about our sustainability initiatives visit us at:

**BEAUTYRESTHOSPITALITY.COM**



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Beautyrest Hospitality Bedding Company  
2451 Industry Avenue  
Doraville, GA 30360  
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